



# COMPANY PROFILE

## **Drake Marketing & Equipment Corporation**

**1052 Sitio 2 Bahay Pare, Candaba, Pampanga**

**(02) 961-7033/39**

**[www.drakephilippines.com](http://www.drakephilippines.com)**

**Experience Drake  
Experience the Professionalism**



**Drake Marketing and Equipment Corporation** is one of the existing local distributors here in the Philippines of Diagnostic Products. Our core group was composed of 3 Licensed Medical Technologist, 2 Electro-Communication Engineers who handle the Sales and Marketing Division and 1 Business and Economics graduate who handle the internal operation. Our main line of business is Hematology Reagents and Supplies and Clinical Chemistries. All of us came from Beckham Coulter Corporation, our expertise laid from Diagnostic Products, specifically Hematology, Chemistry and Immunology Equipment and Supplies.

## ABOUT US

Drake Marketing and Equipment Corporation made its first importation in the year 2005. Today, turning, evolving, and growing. From a humble beginning, Drake Marketing and Equipment Corporation has diversified into multi-product distribution to become one of Philippine most trusted brands. We have dreamt, innovated, succeeded and are on our way to become a world-class enterprise.

Headquartered in Candaba, Pampanga, Philippines The world-class quality products and its talented team of professionals make it a premier player in the country, with a presence in 5 satellite offices across the country.

We pursue research with a pioneer's zeal by threading new paths and attempting breakthrough products and processes. We are the pioneers in introducing host of new products in Philippine market.

Today, Drake Marketing and Equipment Corporation is one the industry leader in distributing Hospital, Medical, Laboratory Equipment and Supplies catering to over 50% of the total Philippines demand. Our facilities adhere to Department of Health guidelines, with ISO/IEC 17025 competence of testing and calibration of laboratories on process.

In pursuance of our objective, we are committed to maintain world-class quality standards, efficient delivery schedules, cost-effective rates and exceptional after sales service.

## **DRAKE NATIONWIDE BRANCHES**

### **CAGAYAN DE ORO OFFICE**

10th - 20th Nazarent Street, Cagayan de Oro City  
Cel No. +63 920-945-3893

### **DAVAO OFFICE**

214-A Lansona, Matina Subdivision, Davao City  
Cel No. +63 908-872-7665

### **BAGUIO OFFICE**

302 Henrico Apartment, Dizon Subdivision Loro  
Street, Baguio City

Cel No. +63 908-872-7668

### **SANTIAGO OFFICE**

Calao East, Santiago City, Isabela

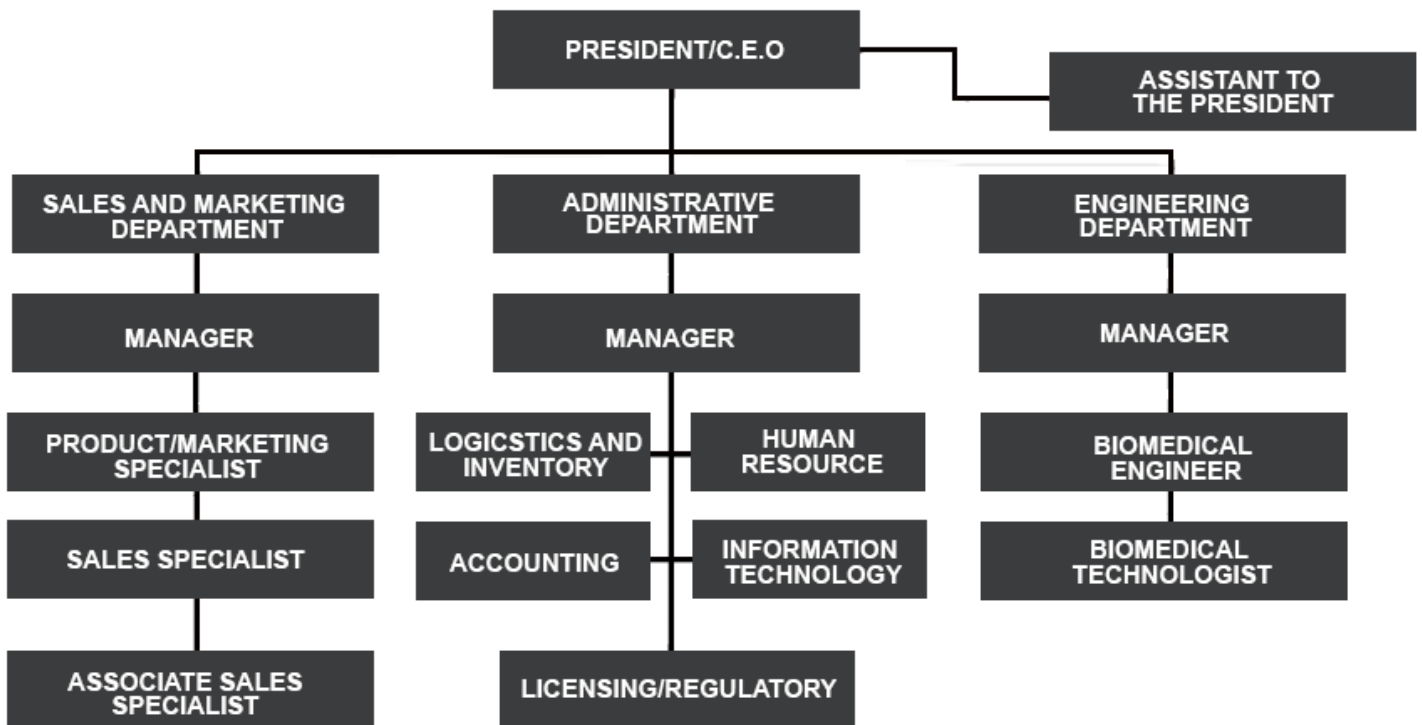
Cel No. +63 920-945-4378

### **NAGA OFFICE**

Door 2, Artuz Apartment, #37 Dayangdang, Naga City

Cel No. +63 920-945-3865

## ORGANIZATIONAL CHART



## SERVICES

*Drake Philippines*



### Sales

Drake's provide high reliability equipment and supplies that plays an essential role on research and healthcare.



### Marketing

We are one of the largest solution provider in the Philippines with a dynamic staff for its whole operation base on medical information management and in hospital automation.



### Service

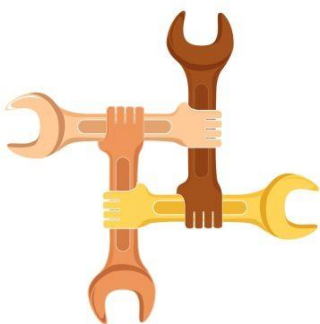
After sales service can be almost as important as the initial purchase. Periodic or as required maintenance or repair of equipment by us during and after a warranty period. ISO-17025 enhances service quality and customer engagement.

## DISTRIBUTION NETWORK

- The company's main office facilities is located **at 1052 Sitio 2 Bahay Pare, Candaba, Province of Pampanga, Philippines** . For effective distribution and customer service support,
- **SUB-DEALERS OR LOCAL REPRESENTATIVES** have been appointed within the localities of each of these areas for immediate response to customers requirements except for the National Capital Region. A **dedicated Sales Specialist** supervises each group of dealers.
- **The NATIONAL CAPITAL REGION (NCR)**, being the center for trade and industry, is the most populated and where majority of the infrastructures are located. Thus, it is divided into **five town groups, each of which will be supported by a dedicated Sales Specialist.**
- In order to efficiently dispatch the products, we are now encouraging our clients to enter into **FLEXI-TRADE AGREEMENT**. Basically, goods ideal for a minimum of two to three months supply will be consigned to them. Our **Sales Specialists** who will ensure continuous replenishment will monitor the movement of stocks. Sales Invoice will be issued based on the total consumption for the month.

## AFTER SALES SUPPORT

Competent Product Specialist and Service Engineer who will undergo extensive training on the product line will be provided technical support requirement concerning applications. After office hours, during weekends and holidays an officer-in-charge will take their calls to assist them on their specific needs.



**Our comprehensive and innovative products help our customers effectively. We help keep our customers satisfied and loyal to our brand.**

**“Experience Drake, Experience the Professionalism”.**

## OUR BRANDS



## CONTACT

**Mailing Address:** 1052 Sitio Bahay Pare, Candaba, Province of Pampanga  
Republic of the Philippines

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**Fax:** (02) 961-7035

**Email us:** [sales@drakephilippines.com](mailto:sales@drakephilippines.com)

**Website:** [www.drakephilippines.com](http://www.drakephilippines.com)